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COMPANY PROFILE



Dear Sir,

Greetings from Skybertech IT Innovations Pvt. Ltd!

It gives us immense pleasure to initiate the first step towards a mutually beneficial relationship between our organizations..Looking forward to have long and fruitful relationship with your organization,

Yours sincerely,

Suresh Kumar

Chief IT Consultant

Skybertech IT Innovations Pvt. Ltd.



Profile

Skybertech IT Innovations Pvt. Ltd

Myself Suresh Kumar, an IT consultant with over 22+ years of experience in IT industry, have worked with different corporates in Kerala like Muthoot, Marikkar, Chemmanur etc. as their Chief Information Officer. After years of experience in this industry, I started my own IT Consultancy firm, to offer my service to those companies who can't afford a full time CIO & for those who really need a professional IT person for adopting new technology in improving their business. At that point, I understood the opportunity of Virtual CIO (vCIO) concept & decided to transform as a vCIO for multiple companies.

On understanding the market needs, the consultancy firm Skybertech IT Innovations Pvt. Ltd was started headquartered at Cochin, the IT hub of Kerala, and currently functioning in Thrissur and Palakkad to cater to the clients across Kerala. On starting the consultancy firm by developing Virtual CIO/CTO concept, currently we are consulting for more than 30 companies including some leading corporate & also for various software & hardware companies to improve their efficiency and to enhancement their products and services.

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Our Key Clients





Our dedicated consultants with expertise in diversified sectors are successful in fulfilling our client's requirements to the maximum.

Services offered by Chief Information Officer (CIO) are consulting services designed to assist small and medium sized businesses (SMB's) in aligning their IT strategies with overall strategic plan of the organization. Our consultancy scope includes the following:-

- Consultant will study and evaluate the present status of IT infrastructure and analyse the implementation status of IT systems and will identify process gaps & areas for improvement.
- Prepare an AS IS document in discussion with management and other stakeholders. This will clearly identify the gaps in the system.
- Prepare a TO BE document after studying entire organization's requirements and aligning organization's objectives and goals to IT strategies, considering the future requirements also.
- Discussion of the TO BE document with management and finalization of requirements.
- Propose suitable solutions and suggest probable vendors, based on which the management can finalize solutions and vendors.
- Monitor the implementation regularly, give feedback to the management on implementation status and follow-up with Vendors to ensure timely implementation and also to ensure delivery of agreed configurations, quality etc.
- Manage organization software licensing and administer hardware warranties.
- Coordinate with other vendors to resolve issues with software and hardware related issues.
- IT project management.
- Assist in IT budget preparation.
- Conduct IT audit..
- Analyze requirements, suggest and monitor implementation of data backup solutions.
- Recommend new or revised IT policies, procedures and standards.
- Coordinate data migration to new applications.

Services offered by Chief Technology Officer (CTO) are consulting services to assist small and medium businesses (SMBs) in designing, implementing, measuring and maintaining all aspects of IT systems to ensure maximum performance, accuracy, reliability, and availability.

We operate by combining both the roles of CIO & CTO together as **"Virtual CIO"**



Virtual CIO: Your Outsourced Chief Information Officer

A vCIO, or virtual CIO, serves as an organization's outsourced "Chief Information Officer"

The vCIO collaborates with and advises client's IT departments and performs the same functions of a conventional CIO. Those functions include formulating strategic IT goals, planning the IT budget, analyzing and reworking business processes, facilitating technology changes etc. A vCIO can work with clients to formulate a technology roadmap and identify opportunities to use new and evolving technology tools. If a client lacks an internal IT department or has a very limited IT setup, the client may grant wider decision-making authority and technology deployment responsibilities to the vCIO. The main difference between the vCIO function and other technical advisory services is that the vCIO takes a broader view of the client, focusing on business and IT alignment to business strategies.

The key business benefit of engaging a Virtual CIO is that they provide the same expertise and capability of a full-time CIO without the overheads associated with a top-level executive. Virtual CIOs may find roles among small and medium-sized businesses (SMBs), which typically aren't able to afford a traditional CIO's compensation package. The vCIO can provide cost-avoidance advantages in a couple of ways, depending on the pricing structure. The client organization brings in the vCIO to consult on technology decisions as and when the need arises. This approach is usually less expensive than maintaining a full-time CIO. While cost avoidance is one benefit of a vCIO, customers can find other advantages as well. On the human resources side, the customer can avoid the time-consuming and potentially expensive process of hiring a full-time CIO.

Experience Ultimate Customer Service

Get a single point of contact from our staff that specializes in knowing your business.

The Virtual CIO works for you and with you in order to accomplish the IT goals of your business. Even if you are not a technology expert and not sure about what technology you need, the Virtual CIO will be able to assess with you where you want to take your company and then recommend what is the best technology to be adopted to get you there.



Create an IT Plan That Fits Your Needs

A Virtual CIO will build a long-term IT plan for your business, saving you money.

Because the Virtual CIO understand your business well, he will be able to develop an IT plan for your organization. As you know from your own business experiences, any plan that is done properly and is well implemented will save you money. When the Virtual CIO makes an IT plan for your company, he will take into consideration important details like your budget, your projections for growth in the future, the needs of your customers and employees, and the goals of your business. The Virtual CIO will also use their technology expertise to assess your current network infrastructure and determine when hardware components will need to be replaced, along with what new technologies will best suit your company's needs.

Expert Advice at a Fraction of the Cost

Get the experience of a knowledgeable executive without having to hire one full time!

A Virtual CIO is the perfect IT solution for any business with a tight personal budget; allowing a company to benefit from a highly trained and experienced consultant, without having to hire a new full-time executive. A virtual CIO will be able to take their experience and tap their industry connections to work closely with other IT executives in order to help develop your business. The Virtual CIO can also act as a mentor for your staff to equip them to handle high-level executive decisions on their own.

Virtual CIO Executive IT Leadership

Our SKYBERTECH IT INNOVATIONS PVT. LTD consulting service provides you a senior executive that serves as a CIO and IT advisor to your business. The Virtual CIO will possess a technical background and be familiar with a broad range of IT platforms and technologies and will be looking to apply technology solutions to enable you to achieve your business objectives.

- Our virtual CIO consulting services will determine your IT “state of maturity” and align your business objectives with your IT environment so you can drive the value you paid for your IT infrastructure.
- Our virtual CIO will be able to assist you in your client servicing issues, increasing sales revenue and organizing your company's structure and processes.

In summary, through offering virtual CIO service, we take a broader view of our clients and focus on business and IT alignment. We do this by assessing and maintaining the IT infrastructure, planning technology roadmap and identifying opportunities to use new technological tools.

THANK YOU



Skybertech IT Innovations Pvt Ltd

Kochi - Infopark Technology Business Centre, JLN Stadium Complex, Kaloor - 682 017

Thrissur - Kulangara Tower, Cheroor (PO), Thrissur - 680008

Palakkad - Valiyangadi Building, MES College P.O, Mannarkkad - 678582

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Mobile: +91 7592 888 111